# SERVICE





# PROJECT AND MARKETING MANAGEMENT / PRODUCING

Strategy planning and implementation for offline and online advertising campaigns for B2B and B2C clients.

- Social Media (development and implementation / photo/film/design/text)
- Tech & Innovation (Website support/CRM)
- Print (production -> POS / ads / out of home / packaging / direct mail)
- FFF (Producing)
- Event planning

CV 1

#### Sandra Frage: / Lowenstraise 19 / 20251 Hantburg / 0151 2400 65 72 / Straget@mac.com







# **FREELANCE**

#### TECH & INNOVATIONS PROJECT MANAGER

Syzygy, Frankfurt | Jan. 2023 - Dec. 2023

#### Client: Mercedes-Benz / AMG und G-Class

- Project management strategy (website -> integration of a new customer loyalty tool)
- · Customer support
- · Timing coordination as well as coordination of all stakeholders
- o IT coordination (tasks / documentation)
- o Creation support and organization (Agile / Kanban)
- o Conception/architecture of landing papers (AEM modular system)

# PROJECT MANAGEMENT / CUNSULTING

HR-Tech Consulting, Monheim am Rhein | Dec. 2022

- . Client: HR-Tech Consulting
  - Organization and structuring of the marketing and advertising department
  - · Research of appropriate organization tools for daily use
  - o Setting up organization tools and instructions for use
  - o Annual planning of advertising activities
  - · Budget planning according to annual planning
  - · Set-up and preparation of annual content planner

# TECH & INNOVATIONS PROJECT MANAGER

antwerpes ag, Köln | Aug. 2022 - Nov. 2022

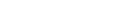
Client: Bristol Myers Squibb

- Project management
- Customer care
- Timing & Budgeting
- o IT team organization / Jira & Smartsheet
- Website content maintenance in AEM

**V** 2

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# FREELANCE



# PROJECT MANAGEMENT

Ressourcenmangel, Hamburg | Nov. 2021 - Jun. 2022

# • Client: VEGA

- Customer care
- Timing & Budgeting
- · Creative team organization
- Employee event supplies (posters/flyers/APP-image/ T-shirt/sweater...)
- o CI revision
- Corporate film
- o Customer product folder
- · Revision of trade fair stand concept/optics
- o Concept advertising material selection / deployment / distribution





- Customer care
- o Timing coordination
- · Creative Team organization
- o Campaign layout development
- Producing TVC Concept / Realization / Budgeting / Timing



# Client: SUBWAY

- Customer care
- Timing coordination
- o Creative team organization
- · Social media production of video and photo content
- Online ads coordination
- o Producing video content for all common online channels
- o Instore radio / content
- Intranet content

V 3

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# **FREELANCE**

# PROJECT MANAGEMENT

Scholz & Friends, Berlin | Jul. 2021 - Sep. 2021

- . Client: Vitesco Technologies Group AG
  - o Employer branding online and offline advertisements
  - Photo shoot support and organization
  - Post production
  - Timing & Budgeting
  - o Creative team organization
  - client care
- · Client: Mercedes-Benz Trucks
  - · Supervision of the creative team for presentation preparation

# PROJECT & MARKETING MANAGEMENT

Südwestdeutsche Philharmonie, Konstanz | Sep. 2021 - May 2022

- Social media editorial plan for the 21/22 season
- Create content
- · Image editing / film editing
- Text / research and creation
- · Scheduling (Hootsuite)
- · Planning, creating and budgeting social media campaigns

#### PROJECT & MARKETING MANAGEMENT

RebelUnion GmbH & Co. KG, Hamburg | Jan. 2021 - current

- · Create social media 1/2 year editorial plans
- · Create content
- · Photo and film shoot planning and implementation
- · Image and film editing
- Text -> research and writing
- . Scheduling (Hootsuite)
- · Planning, creating and budgeting social media campaigns
- Scheduling, budgeting and implementing online and offline marketing campaigns
- Create and mail newsletters (Cleverreach)
- Support and evaluation of marketplaces with the support of Go Jungo
- · Website support

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# PROFIL

My service profile consists of the management and control of projects as well as the elaboration (conception / realization) and cost control. I work independently and successfully with different suppliers, teams and customers.

# **PHILOSOPHY**

Love what you do and always keep an open mind. Never stop learning new things. Let your intuition guide you. Being part of a team does not mean giving up your individuality.

Live and let live!
Former colleagues loved my
positive spirit and hands-on
mentality as well as my "let's do
it" attitude. If something goes
wrong - learn - and do it better
next time!

# CLIENTS

Mercedes-Benz, AMG, Mattel, AMPM, Fielmann, Vitesco, Vega Stadtwerke Osnabrück, Revell, Jacobs Tassimo, Nature Made, Cisco, Otto Versand, Unilever and many more...

# MARKETING MANAGEMENT

Kremerglismann GmbH, Barmstedt | Jun. 2019 - Nov. 2020

- Creation of VKF flyers / posters (monthly and industry partner campaigns)
- Concept development and implementation of various marketing measures
- Specialty store design and implementation (promotion and consultation areas)
- Continuous development of content and implementation of Facebook posts and annual media planning with Facelift
- · Content and implementation of newsletters with Cleverreach
- General image editing for e-commerce store Glismann Living /

  Facebook
- General procurement, coordination of advertising materials/customer gifts - Christmas planning
- · General creation of info posters, self-promotion
- . St. Nicholas event conceptual idea and implementation

# PROJEKT MANAGERIN. FREELANCE

Headraft GmbH, Hamburg | Jan. 2019 - Apr. 2019

- Prepping internal structures (presentation templates / offers)
- · Workflow set-up with Gantt / Trello / Slack / Google Drive application)
- · Social media set-up (planning and content development)
- Development and consulting of marketing strategies, as well as new customer acquisition
- · Timing and budgeting (AR/VR productions)

# PROJEKTMANAGERIN, FREELANCE

Lovetattootogo, Hamburg | Jan. 2018 - Nov. 2018

- Product development and pricing
- · Content development for company website
- · Development of new distribution channels
- Acquisition of new customers
- · Creation of VKF advertising material
- · Timing and budget responsibility

# ONLINE MARKETING MANAGERIN / ADVANCED TRAINING

Alfatraining, Hamburg | Sep. 2017 - Dec. 2017

- · Strategic planning online marketing
- · content marketing
- · SEA / SEO / Google Analytics
- · Email marketing
- Social media marketing
- · Basics: HTML/CSS, Photoshop, InDesign

# AREA MANAGER, GERMANY NORTH

Saint Tropez, Denmark / Jul. 2016 - Aug. 2017

- · Consulting and sales (B2B)
- Location expansion
- · Analysis reports on collections
- · Planning target budgets

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# PROFESSIONAL SKILLS

- · Project management
- · Marketing (On- and Off-Line)
- Consulting
- · Producer (Traditional/Digital)
- · Project Management (VR/AR)
- · Creative Producer
- Sales

# PERSONAL SKILLS

- Responsible
- · Organized (timing/budgets)
- · Able to work independently
- Team player
- Creative
- Innovative Flexible
- · Quick comprehension

# LANGUAGE

- Deutsch
- Englisch

# COMPUTER

MAC and PC

# IT / Programs

- Power Point
- Office OS/X
- Canva
- Gantt
- TrelloSlack
- Cleverreach
- iMovie
- Jira (Kanban)
- Wordpress (HTML / CS
- (HTML / CSS)

   Elementor via
  - Wordpress
- Photoshop (basic)
- Movavi Plus
   Confluence
- Float

# SOCIAL MEDIA/ Programs

- Giphy
- Inshot
- Grids
- Later
- Hootsuite
- Facelift

#### PROJECT MANAGER / COMMERCIAL AGENT FASHION, FREELANCE

Faschinistas, Hamburg | May 2013 - Jun. 2016

- Consulting and sales (B2B)
- · Location expansion
- · Analysis reports on collections
- · Planning of target budgets
- . Conceptual development of photo concept for collection booklets
- · Photo shoot support
- Concept development for VKF measures and image cultivation

# SENIOR PRODUCER / PROJECT MANAGER / CUSTUMER CONSULTING. FREELANCE

CFS/ JWT / FBI, Hamburg | Feb. 2011 - Apr. 13

- . Consulting and sales (B2B)
- Location expansion
- · Analysis reports on collections
- · Planning of target budgets
- · Conceptual development of photo concept for collection booklets
- · Photo shoot support
- Concept development for VKF measures and image cultivation
- · Producing TVC incl. pre- and post-production

#### SABBATICAL (1/2 YEAR)

Aug. 2010 - Jan. 2011

# PRODUCERIN, FREELANCE

Y & R , Los Angeles | Apr. 2010 - Jul. 2010

- · Producing TVC incl. pre- and post-production
- · Timing and budget responsibility
- · Team and supplier support

# SENIOR PRODUCERIN, FREELANCE

Ferry Film, Hamburg | Jan. 2009 - Mar. 2010

- Producing
- · Customer acquisition
- · Talent scouting

# **MOVE GERMANY**

Nov. 2008

# PRODUCERIN

Ogilvy & Mather, Los Angeles / Jul. 2004 - Oct. 2008

- Producing TVC incl. pre- and post-production
- · Timing and budget responsibility
- · Team and supplier support
- · Post-production management

# **CURATOR ASSISTANT**

Gallery C Contemporary Fine Art Gallery, Hermosa Beach / Mar. 2003 - Jun. 2003

- · Exhibition management (planning and artist organization)
- · Administrative support
- · Event planning for Vernisage

# ACADEMIC EDUCATION AND

# **SCRUM MASTER & PRODUCT OWNER**

New Horizon | Juli 2018 AGILE MANAGMENT METHOD CERTIFIED / PASSED





#### SCRUM FOUNDATON

New Horizon | Juni 2018 AGILE MANAGMENT METHOD CERTIFIED/ PASSED

#### PRINCE2 FOUNDATON & PRACTIONER

New Horizon | Mai 2018 BEST MANAGEMENT PRACTICE CERTIFIED / PASSED

# ONLINE MARKETING MANAGER

ALFA Training | Sept. 2017 - Dez. 2017 CERTIFIED / PASSED

# KOMMUNIKATIONSFACHWIRTIN FÜR AUDIO- UND **VISUELLE MEDIEN**

HAK (Hanseatic Academy for Marketing and Media | Apr 1994- Mrz 1996 CERTIFIED / PASSED

#### WERBESACHBEARBEITER

WAK (Werbefachliche Akademie Köln e. V.) | Nov. 1990 - April 1991 CERTIFIED / PASSED

# STUDY OF MARKETING MANAGEMENT (STRATEGY AND CONCEPTION)

PAW (Private Akademie für Wirtschaftsseminare | Aug. 1987 - Aug. 1988 CERTIFIED / PASSED

# MOVE TO L.A.

Jan. 2003

#### CUSTOMER CONSULTING / PROJECT MANAGER

Hagenhoff und Graef, Osnabrück | Dec. 2000- Dec. 2002

- Kunden-Beratung und -Betreuung
- Konzeptionelle- und produktionstechnische- Umsetzung aller Printmaterialien
- · Timing und Budget Verantwortung
- · Jahres-Media-Planung
- Inhaltliche Erarbeitung des Kundenmagazins der Stadtwerke Osnabrück

#### **MOVE TO GERMANY**

Nov. 2000

# LINE PRODUCER

Allied Entertainment, Los Angeles / Jan. 2000 - Nov. 2000 Independent Feature Film "Night all Day"

- · SAG contract negotiations
- · Team and location organization
- · Timing and budgeting responsibility
- · Cost control

# MOVE TO L.A.

Dec. 1999

# **PRODUCERIN**

Neue Sentimental Film und Cobblestone Pictures, Hamburg u.a. / April 1995 - Nov. 1999

- Producing
- · Timing and budgeting
- · Pre- and post productions

#### INTERNSHIP / PRODUCTION ASSISTANT

Parkvillage Productions, London / Jan. 1995 - Mar. 1995

- · Making of about "Roger Woodburn at work" filmed, edited and set to
- · Actors Organization and management
- On-set production assistant / VCR operator

# CONCEPTIONER

Otto Versand, Hamburg / Jan. 1992 - Dec. 1994

- · Sales promotion campaigns and projects
- · New customer acquisition
- · Project planning (preparation, briefing)
- · Project implementation and control
- · Briefing, budget and timing responsibility for agencies and suppliers